# LearnSpectrum Assist Outsourced Training

Elevate the performance of your greatest asset – your employees.



You have a lot on your plate. You may even be resource and/or headcount constrained. Still, you have goals to meet and initiatives in mind to broaden your enterprise learning and development program. But how do you do it all ... and do it well?

That's where we come in. **Learning and development is what we do. It's all we do. And we do it at scale.** We become an extended member of your team and leverage our extensive experience and dedicated focus to help you achieve your goals.

# Why Consider Outsourcing?

By incorporating outsourced training solutions into your learning and development program, you gain:



Initiatives accomplished successfully and timely by an experienced and dedicated partner



Cost savings from initiatives executed at scale



Time back to personally focus on more strategic L&D initiatives



Resources typically funded from a different bucket than traditional headcount



## **Top Pain Points We Solve**

We support virtually any training initiative or function. We can also serve in fractional training roles until full-time hires are needed or found. Below are the most common solutions we provide.



## Employee Talent Assessment & Alignment

Evaluation of staff and leadership capacity, performance, strengths, and weaknesses; alignment with organization priorities and career development goals.



#### Skills & Leadership Development

Gap identification, training procurement to Improve specific skills and leadership capabilities, executive coaching.



#### Learning Management Services

External training sourcing, administration & enrollment, invoicing & budget management, reporting, measurement & analytics.



## Pre-Paid Training Accounts

Pre-loaded accounts to store funds in a single bucket or for project specific needs.



## **Business & Training Partner Management**

Training partner oversight as well as vendor relations.



## **Employee Certification Management**

Tracking, compliance, and recertification support.



#### **Awareness Campaigns**

Employee education and engagement messaging.



## **General & Custom Training Operations**

General oversight, daily activity execution, and unique needs like employe reimbursement, internal training management, and exam youcher programs.



Can we support your unique initiatives?

contactus@learnspectrum.com







# The Power of One

We become your single point of contact for specific L&D initiatives and manage everything it takes to execute them effectively.

# Why LearnSpectrum for Outsourced Training?

Outsourcing can sound scary, but not if you've chosen the right partner. Here are 5 resons to consider LearnSpectrum.

- Training is what we do. It's all we
- We've been delivering L&D solutions for 25 years.
- We are a single source, vendor neutral training partner.
- We are agile and scalable to support your specific needs and processes. It's why eight of the top government contractors are clients.
- We satisfy your small business set aside requirements.

Wondering if outsourced training solutions could help you advance your L&D goals? Let's talk!

Call us at 703.757.8200 or visit LearnSpectrum.com today.



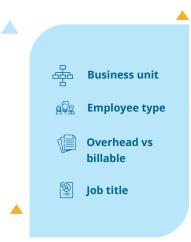
### **Outsourced Training Success Stories**

#### Cost-effective, efficient training

A Fortune 500® defense, aviation, IT, and biomedical research company

We worked with the client to execute a cyber skills development initiative to multiple cohorts of 25 – 30 people. We negotiated program costs, coordinated the launch, served as the administrator, and oversaw all enrollments. As a result, the client was able to expedite the training administration process and spend more time on mission-critical tasks.





## Comprehensive view of company-wide spend

#### A fortune 500 technology integrator

The client wanted a more comprehensive annual training summary for their C-suite. We provided three years' worth of data reflecting internal and external training spend by business unit, job title, employee type, etc. We also included what was charged to overhead versus billable to the client's customers. This took us minutes to provide, instead of hours or days of the client trying to pull data from various sources or charge codes in Accounting and tally it all up, cross-reference to employee and organizational data, etc.

We look forward to hearing your story, understanding your pain points, and discussing how we can help you develop the skills your organization needs. **Call us at 703.757.8200 or visit <u>LearnSpectrum.com</u> today.** 

